



Issued: Wednesday, 5 February 2025, London, U.K.

## FY 2024 US dollar translation

This US dollar translation of the unaudited Results Announcement for the year ended 31 December 2024 should be read in conjunction with the Annual Report 2023, which was prepared in accordance with United Kingdom adopted International Financial Reporting Standards and has been prepared applying consistent accounting policies to those applied by the Group in the Annual Report 2023.

US Dollar amounts shown in the tables below are a convenience translation of the sterling amounts. These tables are unaudited.

### Income statement

	2024 £m	2024 \$m
<b>TURNOVER</b>	<b>31,376</b>	<b>40,127</b>
Cost of sales	<b>(9,048)</b>	<b>(11,571)</b>
Gross profit	<b>22,328</b>	<b>28,556</b>
Selling, general and administration	<b>(11,015)</b>	<b>(14,087)</b>
Research and development	<b>(6,401)</b>	<b>(8,186)</b>
Royalty income	<b>639</b>	<b>817</b>
Other operating income/(expense)	<b>(1,530)</b>	<b>(1,957)</b>
<b>OPERATING PROFIT</b>	<b>4,021</b>	<b>5,143</b>
Finance income	<b>122</b>	<b>156</b>
Finance expense	<b>(669)</b>	<b>(856)</b>
Share of after tax profit/(loss) of associates and joint ventures	<b>(3)</b>	<b>(4)</b>
Profit/(loss) on disposal of interests in associates and joint venture	<b>6</b>	<b>8</b>
<b>PROFIT BEFORE TAXATION</b>	<b>3,477</b>	<b>4,447</b>
Taxation	<b>(526)</b>	<b>(673)</b>
<b>PROFIT AFTER TAXATION</b>	<b>2,951</b>	<b>3,774</b>
Profit attributable to non-controlling interests	<b>376</b>	<b>481</b>
Profit/(loss) attributable to shareholders	<b>2,575</b>	<b>3,293</b>
	<b>2,951</b>	<b>3,774</b>
<b>EARNINGS PER SHARE</b>	<b>63.2p</b>	<b>80.8c</b>
Diluted earnings per share	<b>62.2p</b>	<b>79.5c</b>

In the income statement above US dollar results for the year ended 31 December 2024 are calculated using average rates for the year

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In the detailed sales tables below US dollar results for the year ended 31 December 2024 are calculated using average rates for the year

### Vaccines turnover – year ended 31 December 2024

	Total	US	Europe	International	Total	US	Europe	International
	£m	£m	£m	£m	\$m	\$m	\$m	\$m
<b>Shingles</b>	<b>3,364</b>	<b>1,494</b>	<b>917</b>	<b>953</b>	<b>4,303</b>	<b>1,911</b>	<b>1,173</b>	<b>1,219</b>
<i>Shingrix</i>	3,364	1,494	917	953	4,303	1,911	1,173	1,219
<b>Meningitis</b>	<b>1,437</b>	<b>662</b>	<b>483</b>	<b>292</b>	<b>1,838</b>	<b>847</b>	<b>618</b>	<b>373</b>
<i>Bexsero</i>	1,010	364	472	174	1,292	466	604	222
<i>Menveo</i>	387	298	7	82	495	381	9	105
Other	40	–	4	36	51	–	5	46
<b>RSV</b>	<b>590</b>	<b>503</b>	<b>33</b>	<b>54</b>	<b>754</b>	<b>643</b>	<b>42</b>	<b>69</b>
<i>Arexvy</i>	590	503	33	54	754	643	42	69
<b>Influenza</b>	<b>408</b>	<b>317</b>	<b>31</b>	<b>60</b>	<b>522</b>	<b>405</b>	<b>40</b>	<b>77</b>
<i>Fluarix, FluLaval</i>	408	317	31	60	522	405	40	77
<b>Established Vaccines</b>	<b>3,339</b>	<b>1,310</b>	<b>722</b>	<b>1,307</b>	<b>4,268</b>	<b>1,675</b>	<b>922</b>	<b>1,671</b>
<i>Infanrix, Pediarix</i>	512	265	120	127	654	339	153	162
<i>Boostrix</i>	681	429	137	115	871	549	175	147
<i>Hepatitis</i>	692	389	190	113	885	497	243	145
<i>Rotarix</i>	587	172	123	292	750	220	157	373
<i>Synflorix</i>	226	–	11	215	289	–	14	275
<i>Priorix, Priorix Tetra, Varilrix</i>	323	39	122	162	413	50	156	207
<i>Cervarix</i>	72	–	14	58	92	–	18	74
Other	246	16	5	225	314	20	6	288
<b>Vaccines ex COVID-19 solutions</b>	<b>9,138</b>	<b>4,286</b>	<b>2,186</b>	<b>2,666</b>	<b>11,685</b>	<b>5,481</b>	<b>2,795</b>	<b>3,409</b>
<b>Pandemic vaccines</b>	–	–	–	–	–	–	–	–
Pandemic adjuvant	–	–	–	–	–	–	–	–
<b>Vaccines</b>	<b>9,138</b>	<b>4,286</b>	<b>2,186</b>	<b>2,666</b>	<b>11,685</b>	<b>5,481</b>	<b>2,795</b>	<b>3,409</b>

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### Specialty Medicines turnover – year ended 31 December 2024

	Total	US	Europe	International	Total	US	Europe	International
	£m	£m	£m	£m	\$m	\$m	\$m	\$m
<b>HIV</b>	<b>7,089</b>	<b>4,792</b>	<b>1,496</b>	<b>801</b>	<b>9,067</b>	<b>6,129</b>	<b>1,914</b>	<b>1,024</b>
Dolutegravir products	5,599	3,536	1,316	747	7,161	4,522	1,684	955
<i>Tivicay</i>	1,350	781	252	317	1,727	999	323	405
<i>Triumeq</i>	1,325	942	222	161	1,695	1,205	284	206
<i>Juluca</i>	685	546	127	12	876	698	163	15
<i>Dovato</i>	2,239	1,267	715	257	2,863	1,620	914	329
<i>Rukobia</i>	161	149	8	4	206	191	10	5
<i>Cabenuva</i>	1,013	831	156	26	1,296	1,063	200	33
<i>Apretude</i>	279	270	–	9	357	345	–	12
Other	37	6	16	15	47	8	20	19
<b>Respiratory/Immunology and Other</b>	<b>3,299</b>	<b>2,193</b>	<b>548</b>	<b>558</b>	<b>4,220</b>	<b>2,805</b>	<b>701</b>	<b>714</b>
<i>Nucala</i>	1,784	970	450	364	2,283	1,241	576	466
<i>Benlysta</i>	1,490	1,222	115	153	1,906	1,563	147	196
Other	25	1	(17)	41	31	1	(22)	52
<b>Oncology</b>	<b>1,410</b>	<b>1,000</b>	<b>337</b>	<b>73</b>	<b>1,803</b>	<b>1,279</b>	<b>431</b>	<b>93</b>
<i>Zejula</i>	593	305	231	57	758	390	295	73
<i>Blenrep</i>	2	(3)	5	–	2	(4)	6	–
<i>Jemperli</i>	467	382	74	11	598	489	95	14
<i>Ojjaara/Omjjara</i>	353	316	32	5	451	404	41	6
Other	(5)	–	(5)	–	(6)	–	(6)	–
<b>Specialty Medicines ex COVID-19 solutions</b>	<b>11,798</b>	<b>7,985</b>	<b>2,381</b>	<b>1,432</b>	<b>15,090</b>	<b>10,213</b>	<b>3,046</b>	<b>1,831</b>
<b>Pandemic</b>	<b>12</b>	<b>10</b>	<b>1</b>	<b>1</b>	<b>15</b>	<b>13</b>	<b>1</b>	<b>1</b>
<i>Xevudy</i>	12	10	1	1	15	13	1	1
<b>Specialty Medicines</b>	<b>11,810</b>	<b>7,995</b>	<b>2,382</b>	<b>1,433</b>	<b>15,105</b>	<b>10,226</b>	<b>3,047</b>	<b>1,832</b>

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### General Medicines turnover – year ended 31 December 2024

	Total £m	US £m	Europe £m	International £m	Total \$m	US \$m	Europe \$m	International \$m
<b>Respiratory</b>	<b>7,213</b>	<b>3,869</b>	<b>1,423</b>	<b>1,921</b>	<b>9,227</b>	<b>4,949</b>	<b>1,821</b>	<b>2,457</b>
<i>Anoro Ellipta</i>	572	258	221	93	732	330	283	119
<i>Flixotide/Flovent</i>	527	359	71	97	674	459	91	124
<i>Relvar/Breo Ellipta</i>	1,067	393	372	302	1,365	503	476	386
<i>Seretide/Advair</i>	1,057	364	219	474	1,352	466	280	606
<i>Trelegy Ellipta</i>	2,702	1,986	312	404	3,456	2,540	399	517
<i>Ventolin</i>	702	362	107	233	898	463	137	298
Other Respiratory	586	147	121	318	750	188	155	407
<b>Other General Medicines</b>	<b>3,215</b>	<b>234</b>	<b>675</b>	<b>2,306</b>	<b>4,113</b>	<b>299</b>	<b>864</b>	<b>2,950</b>
<i>Augmentin</i>	635	–	185	450	813	–	237	576
<i>Lamictal</i>	405	163	106	136	518	208	136	174
Other "Other General Medicines"	2,175	71	384	1,720	2,782	91	491	2,200
<b>General Medicines</b>	<b>10,428</b>	<b>4,103</b>	<b>2,098</b>	<b>4,227</b>	<b>13,340</b>	<b>5,248</b>	<b>2,685</b>	<b>5,407</b>

### Commercial Operations turnover - year ended 31 December 2024

	Total £m	US £m	Europe £m	International £m	Total \$m	US \$m	Europe \$m	International \$m
<b>Commercial operations turnover</b>	<b>31,376</b>	<b>16,384</b>	<b>6,666</b>	<b>8,326</b>	<b>40,130</b>	<b>20,955</b>	<b>8,527</b>	<b>10,648</b>
<i>Commercial operations turnover excluding COVID 19 solutions</i>	<i>31,364</i>	<i>16,374</i>	<i>6,665</i>	<i>8,325</i>	<i>40,115</i>	<i>20,942</i>	<i>8,526</i>	<i>10,647</i>

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### Balance sheet

	31 December 2024 £m	31 December 2024 \$m
<b>ASSETS</b>		
<b>Non-current assets</b>		
Property, plant and equipment	9,227	11,571
Right of use assets	846	1,061
Goodwill	6,982	8,755
Other intangible assets	15,515	19,456
Investments in associates and joint ventures	96	120
Other investments	1,100	1,379
Deferred tax assets	6,757	8,473
Derivative Instruments	1	1
Other non-current assets	1,942	2,435
<b>Total non-current assets</b>	<b>42,466</b>	<b>53,251</b>
<b>Current assets</b>		
Inventories	5,669	7,109
Current tax recoverable	489	613
Trade and other receivables	6,836	8,572
Derivative financial instruments	109	137
Liquid investments	21	26
Cash and cash equivalents	3,870	4,853
Assets held for sale	3	4
<b>Total current assets</b>	<b>16,997</b>	<b>21,314</b>
<b>TOTAL ASSETS</b>	<b>59,463</b>	<b>74,565</b>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Short-term borrowings	(2,349)	(2,946)
Contingent consideration liabilities	(1,172)	(1,470)
Trade and other payables	(15,335)	(19,230)
Derivative financial instruments	(192)	(241)
Current tax payable	(703)	(882)
Short-term provisions	(1,946)	(2,440)
<b>Total current liabilities</b>	<b>(21,697)</b>	<b>(27,209)</b>
<b>Non-current liabilities</b>		
Long-term borrowings	(14,637)	(18,355)
Deferred tax liabilities	(382)	(479)
Pensions and other post-employment benefits	(1,864)	(2,337)
Other provisions	(589)	(739)
Contingent consideration liabilities	(6,108)	(7,659)
Other non-current liabilities	(1,100)	(1,379)
<b>Total non-current liabilities</b>	<b>(24,680)</b>	<b>(30,948)</b>
<b>TOTAL LIABILITIES</b>	<b>(46,377)</b>	<b>(58,157)</b>
<b>NET ASSETS</b>	<b>13,086</b>	<b>16,408</b>
<b>EQUITY</b>		
Share capital	1,348	1,690
Share premium account	3,473	4,355
Retained earnings	7,796	9,775
Other reserves	1,054	1,322
<b>Shareholders' equity</b>	<b>13,671</b>	<b>17,142</b>
Non-controlling interests	(585)	(734)
<b>TOTAL EQUITY</b>	<b>13,086</b>	<b>16,408</b>

US dollar amounts shown in the balance sheet above are calculated using closing rate at 31 December 2024