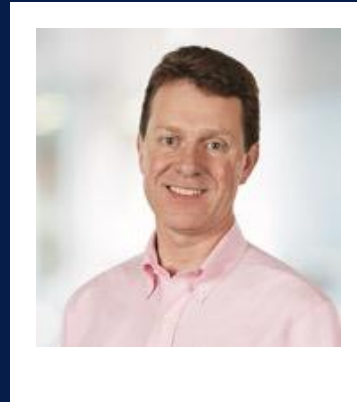


**CAB LA FOR
PREP:**

**SUPERIOR
EFFICACY**



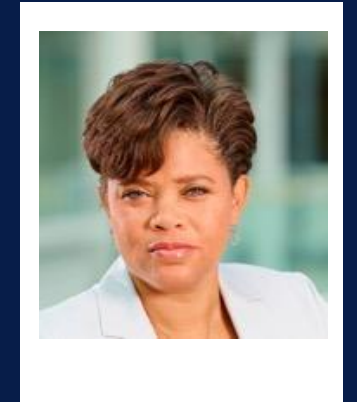
WELCOME



David Redfern
Chairman



Deborah Waterhouse
CEO



Kimberly Smith MD,
Global Research &
Development

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This presentation may contain forward-looking statements. Forward-looking statements give the Group's current expectations or forecasts of future events. An investor can identify these statements by the fact that they do not relate strictly to historical or current facts. They use words such as 'anticipate', 'estimate', 'expect', 'intend', 'will', 'project', 'plan', 'believe', 'target' and other words and terms of similar meaning in connection with any discussion of future operating or financial performance. In particular, these include statements relating to future actions, prospective products or product approvals, future performance or results of current and anticipated products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, and financial results.

Other than in accordance with its legal or regulatory obligations (including under the Market Abuse Regulations, UK Listing Rules and the Disclosure Guidance and Transparency Rules of the Financial Conduct Authority), the Group undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. Investors should, however, consult any additional disclosures that the Group may make in any documents which it publishes and/or files with the US Securities and Exchange Commission (SEC). All investors, wherever located, should take note of these disclosures. Accordingly, no assurance can be given that any particular expectation will be met and investors are cautioned not to place undue reliance on the forward-looking statements.

Forward-looking statements are subject to assumptions, inherent risks and uncertainties, many of which relate to factors that are beyond the Group's control or precise estimate. The Group cautions investors that a number of important factors, including those in this presentation, could cause actual results to differ materially from those expressed or implied in any forward-looking statement. Such factors include, but are not limited to, those discussed under Item 3.D 'Risk factors' in the Group's Annual Report on Form 20-F for FY 2017. Any forward-looking statements made by or on behalf of the Group speak only as of the date they are made and are based upon the knowledge and information available to the Directors on the date of this presentation.

A number of adjusted measures are used to report the performance of our business, which are non IFRS measures. These measures are defined and reconciliations to the nearest IFRS measure are available in our third quarter 2018 earnings release and Annual Report on Form 20-F for FY 2017.

All expectations and targets regarding future performance should be read together with "Assumptions related to 2018 guidance and 2016-2020 outlook" on page 38 of our third quarter 2018 earnings release.

DEBORAH WATERHOUSE

CEO



TO LEAVE NO PERSON LIVING WITH HIV BEHIND

The people depicted in this photo are models, for illustrative purposes only.

HELPING END THE HIV EPIDEMIC



The people depicted in this photo are models, for illustrative purposes only.

THE HIV CHALLENGE

50% of Americans living with HIV are virally unsuppressed

38,000 new infections per annum in US across ethnicity spectrum

Particular challenge amongst black and Latino MSM key populations

US President strategy to end epidemic by 2030

Target to reduce new infections by 75% within 5 years

PrEP has significant role to play



THE PREP LANDSCAPE WORLDWIDE

- 200,000 people currently taking PrEP in US
- US Government believes 1.2 million could benefit
- Circa 500,000 MSM in Europe could benefit from PrEP but barriers to access remain high
- In Africa HIV infections are growing among adolescent girls and young women who could benefit from PrEP
- Some people express dissatisfaction at taking daily PrEP pills as reinforcing self stigma
- CAB LA could present a new option, dosed every two months

US market value

Circa \$2bn today
and growing

KIMBERLY SMITH MD

Head of Research & Development



FROM EVOLUTION TO REVOLUTION: THE 2DR ERA

**Current standard of care
HAART/legacy drugs**

Dolutegravir-based regimens

Tivicay
Triumeq

Legacy ARV drug portfolio

abacavir/lamivudine, maraviroc and others

New treatment paradigm = 2DR

Two-drug regimens

Juluca: dolutegravir/rilpivirine
Dovato: dolutegravir/lamivudine

Long-acting treatment regimens

Cabenuva^{**}:
cabotegravir + rilpivirine

Search for remission and cure

Prevention

cabotegravir long-acting^{*}

New MOA

Rukobia: Attachment inhibitor (fostemsavir)
Maturation inhibitor portfolio^{*‡}
Capsid inhibitor^{*‡}
Broadly neutralizing AB (N6LS)^{*‡}

Pipeline Strategy

^{*}Investigational treatments
^{**} Cabenuva approved in Canada
[‡]Discovery programme

LONG ACTING INJECTABLES - GIVING A SHOT FOR TREATMENT AND PREVENTION

POTENTIAL INDICATIONS

➤ HIV treatment (long acting injectable)

For virologically suppressed patients who would benefit from a HIV regimen which has the potential to reduce the emotional impact of HIV and its treatment on their daily life

/ **CAB LA + RPV LA** every 4 week IM injection as a two-drug maintenance regimen

- / Different MOA, resistance profiles, metabolic pathways
- / Lack of drug interaction (CAB and RPV) ¹
- / Oral formulations to facilitate treatment initiation
- / Well-established and favorable oral RPV safety profile



➤ HIV PrEP – Pre Exposure Prophylaxis (CAB monotherapy)

- / CAB LA IM once every two months (combined with safer sex practices)
- / Potential to deliver with long acting contraception in family planning setting

¹ Ford S, AAC 2013;57, 5472-7

CAB LA: PREP

BEAR HIV & AIDS

FAIR WARNING. WE'RE NOT GOING ANYWHERE. WHATEVER YOU TH
AT US, WE'LL COME BACK STRONGER. MORE DETERMINED TO AD
THE SCIENCE AND THE PARTNERSHIPS THAT COMBAT YOU AND WHA
YOU DO, AND WILL ONE DAY ERADICATE YOU ALTOGETHER.
UNTIL THAT DAY, WE'RE ViiV HEALTHCARE.

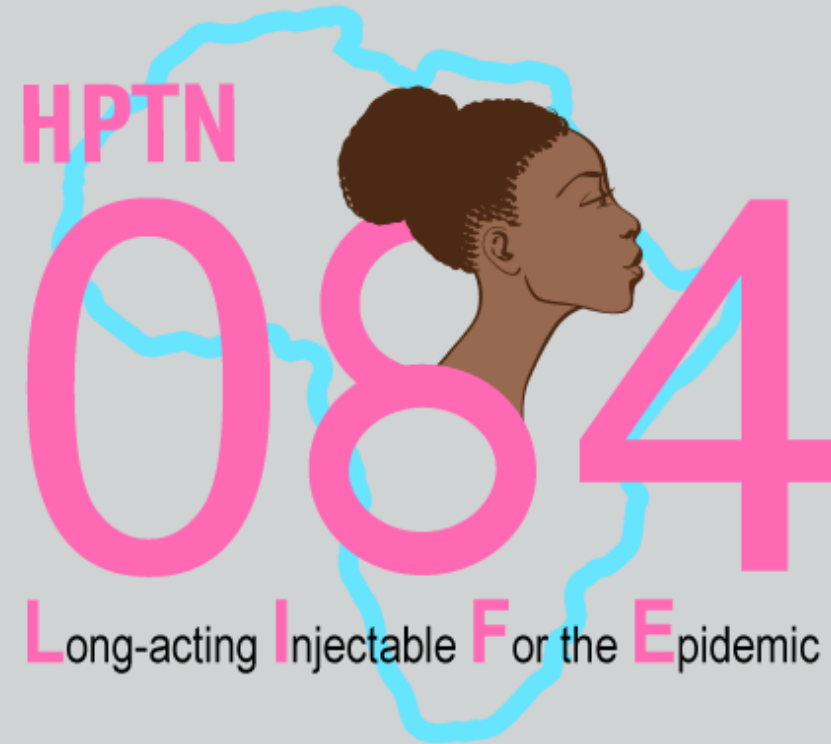
HERE UNTIL YOU AREN'T



CABOTEGRAVIR LONG-ACTING FOR PREVENTION (PREP)



- Event driven
- Primary data presented at IAS
- Sponsored by Division of AIDS, US National Institute of Allergy and Infectious Diseases



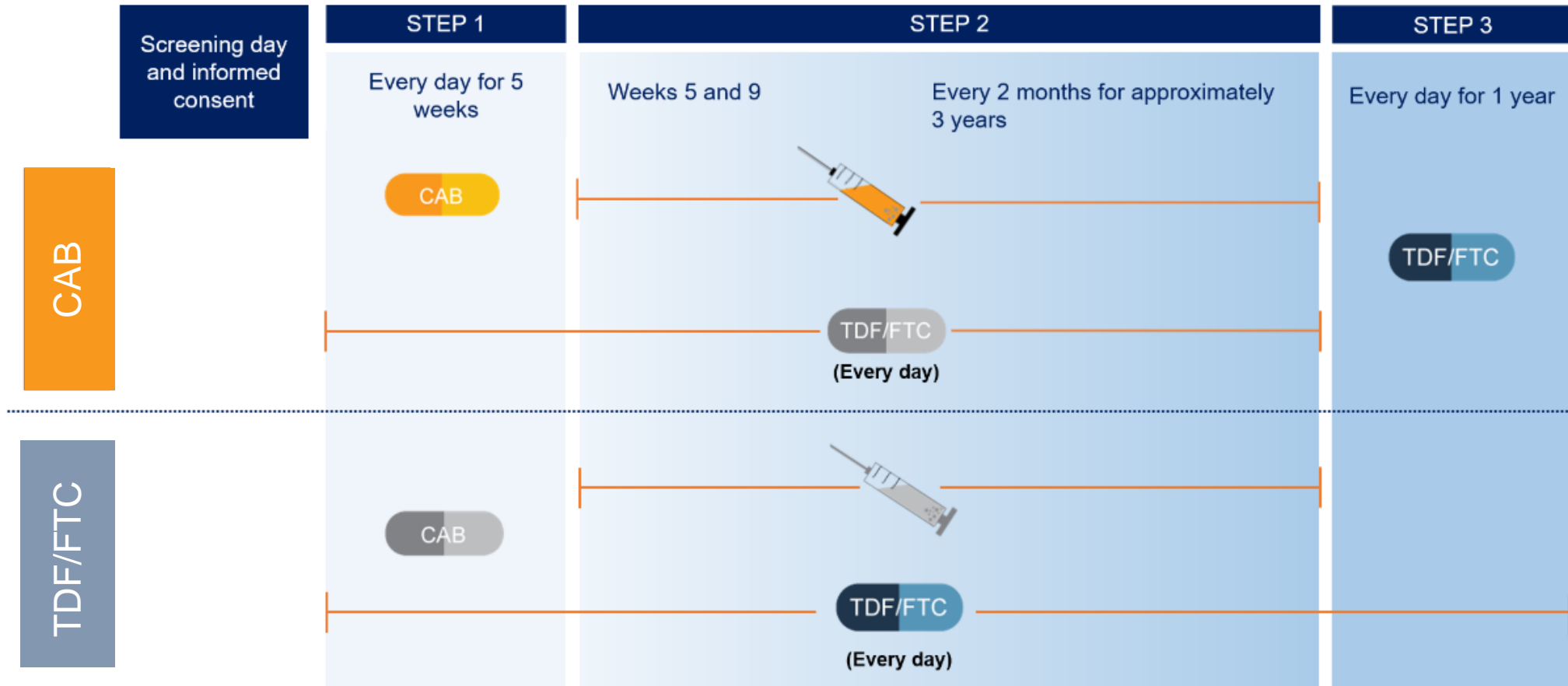
- Event driven; powered for superiority
- Primary data expected after 2020
- Collaboration with NIH and Bill & Melinda Gates Foundation

- **Phase 2b/3 randomized, double-blind, double-dummy @ 43 sites globally**
 - MSM/TGW age 18+
 - Risk: any nCRAI, >5 partners, stimulant drug use, incident rectal or urethral STI (or incident syphilis) in past 6 months; or SexPro Score ≤ 16 (US only)
 - Generally good health
 - No HBV or HCV
 - No contraindication to gluteal injections, seizures, gluteal tattoos/skin conditions

- **Planned enrollment 4500**
 - Increased to 5000 for low pooled incidence at interim monitoring
 - $\geq 50\%$ under age 30
 - $\geq 10\%$ TGW
 - $\geq 50\%$ of US enrollment Black

- **Primary efficacy endpoint: incident HIV infections Step 1 and 2**
- **Primary safety endpoint: G2 or higher clinical and laboratory AEs**

Please see Grinsztejn B. et al,
Abstract #OACLB0101 at *AIDS2020:Virtual*



TDF/FTC pill
 Cabotegravir (CAB) injection
 Placebo for TDF/FTC pill
 Placebo for cabotegravir (CAB) injection
 Cabotegravir (CAB) pill
 Placebo for cabotegravir (CAB) pill

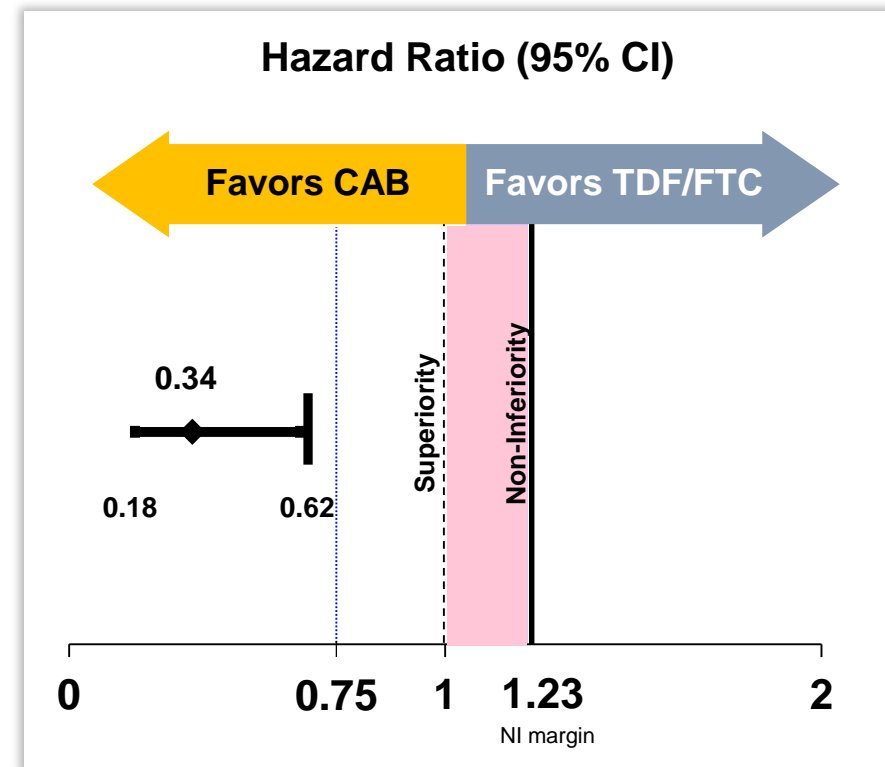
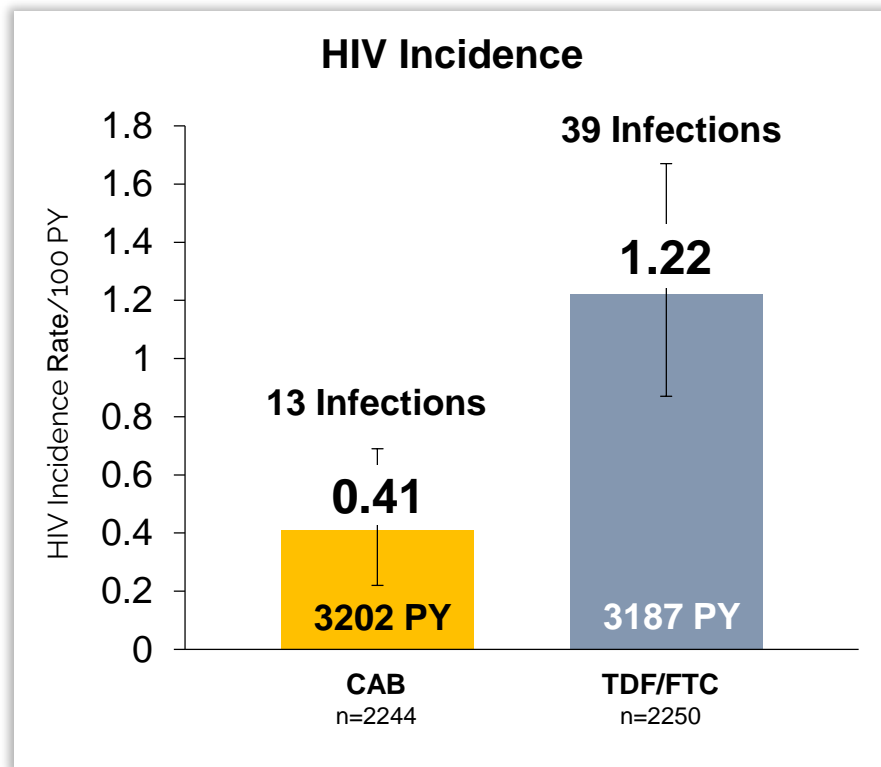
- **Non-inferiority design**
 - Non-inferiority margin 1.23
 - Alternative hypothesis of HR 0.75
 - Target background HIV Incidence ~4.5%
 - Anticipated TDF/FTC adherence by TFV plasma detectable ~67%

- **Endpoint-driven (172 events) with pre-specified interim analyses at 25%, 50%, and 75% of endpoints**
 - O'Brien-Fleming stopping boundaries for interim data analysis used to determine early stopping metrics

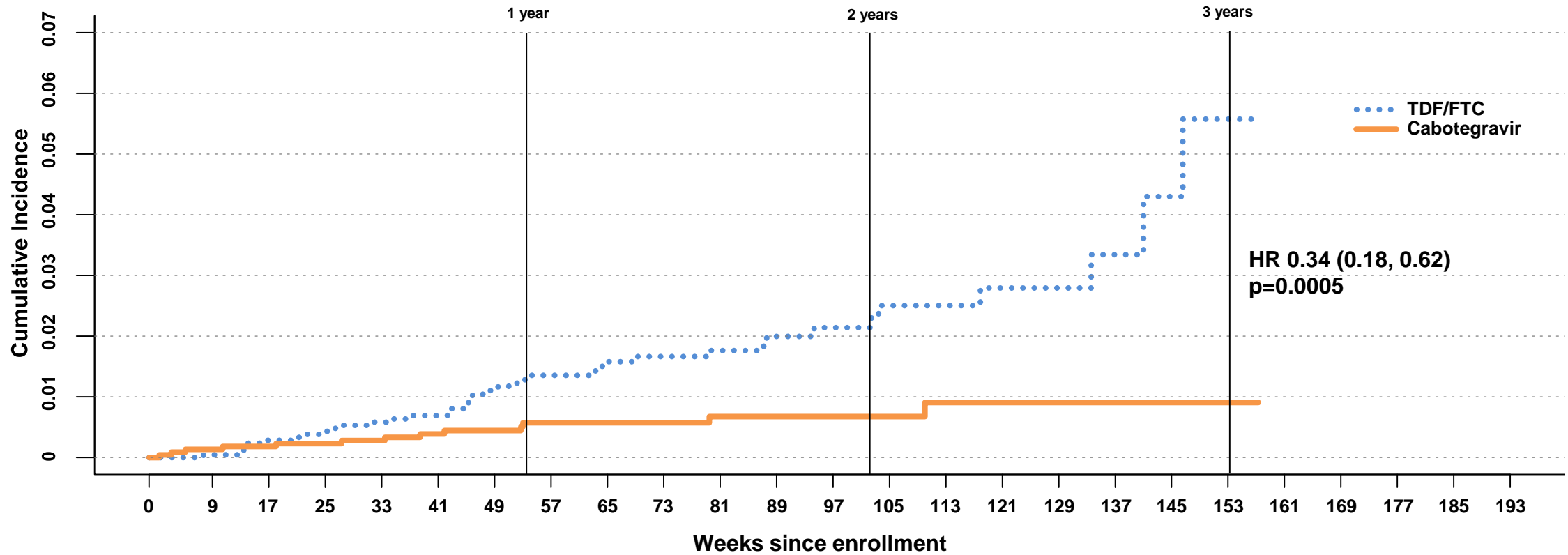
- **DSMB* recommended termination of blinded study after interim analysis on May 14, 2020 (25% endpoints accrued) for crossing pre-specified stopping bound**

- **Results include events occurring through May 14, 2020; participants unblinded, continuing on study**
 - All to be offered CAB as soon as available at sites

52 HIV infections in 6389 PY of follow-up
 1.4 (IQR 0.8-1.9) years median per-participant follow-up
 Pooled incidence 0.81 (95%CI 0.61-1.07) per 100 PY



CI, confidence interval



Number at risk

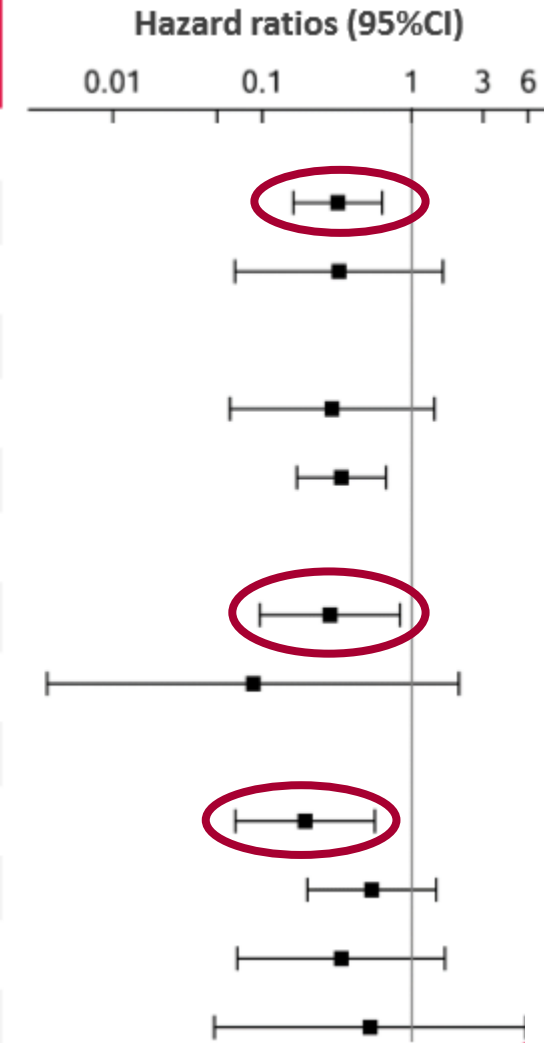
TDF/FTC	2247	2133	2081	2019	1913	1764	1624	1494	1294	1132	965	816	643	516	400	310	230	149	85	33	0	0	0	0	0
Cabotegravir	2243	2138	2092	2032	1921	1776	1632	1488	1312	1119	957	795	644	503	401	318	243	172	111	42	0	0	0	0	0

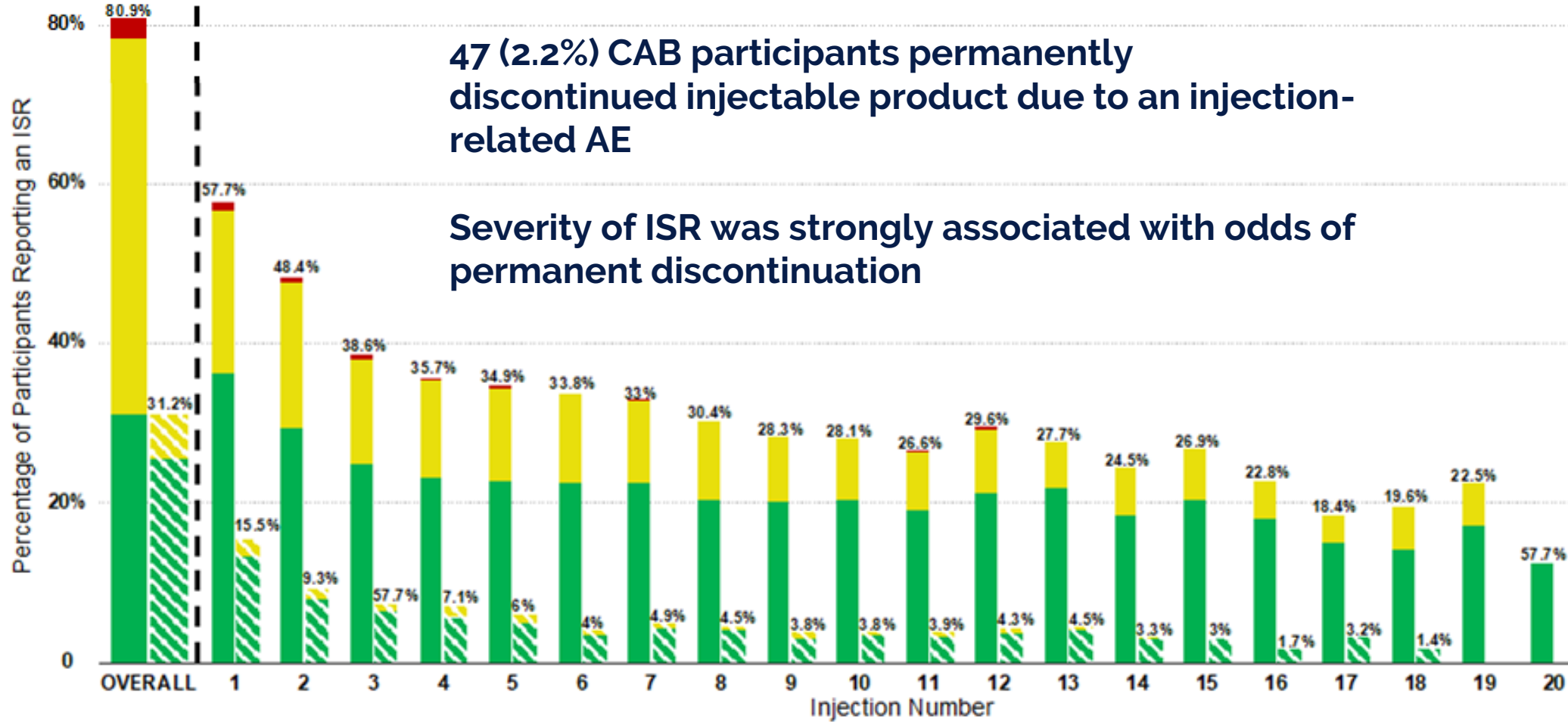
Cumulative number of events

TDF/FTC	0	1	6	8	12	14	22	25	27	29	30	32	33	35	35	36	36	37	38	39	0	0	0	0	0
Cabotegravir	0	3	4	5	6	8	9	11	11	11	12	12	12	12	13	13	13	13	13	13	0	0	0	0	0

RESULTS: HIV INCIDENCE IN POPULATIONS DEEMED MOST AT RISK

Subgroup	CAB Events/PY (IR%)	TDF/FTC Events/PY (IR%)	HR (95%CI)
Age			
≤30	11/2185 (0.50)	33/2114 (1.56)	0.32 (0.16, 0.63)
>30	2/1016 (0.20)	6/1071 (0.56)	0.33(0.07, 1.61)
Cohort			
TGW	2/368 (0.54)	7/383 (1.83)	0.29 (0.06, 1.41)
MSM	11/2829 (0.39)	32/2800 (1.14)	0.34 (0.17, 0.67)
Race			
Black/African-American	4/686 (0.58)	15/711 (2.11)	0.28 (0.10, 0.83)
Non-Black/African-American	0/837 (0.00)	5/790 (0.63)	0.09 (0.00, 2.06)
Region			
US	4/1523 (0.26)	20/1501 (1.33)	0.19 (0.07, 0.56)
Latin America	6/1016 (0.59)	11/1007 (1.09)	0.54 (0.20, 1.46)
Asia	2/569 (0.35)	6/580 (1.03)	0.34 (0.07, 1.66)
Africa	1/92 (1.08)	2/96 (2.08)	0.52 (0.05, 5.77)





Cabotegravir, n	2117	2117	2037	1938	1872	1761	1620	1464	1380	1200	1034	877	744	604	485	372	298	234	168	111	8
TDF/FTC, n	2081	2081	2014	1940	1889	1760	1608	1483	1355	1193	1037	903	760	598	482	370	288	220	146	89	6

- Investigational CAB LA administered every two months is 66% more effective than daily FTC/TDF pills in preventing HIV-1 acquisition
- CAB LA was well tolerated, ISR more common on CAB vs FTC/TDF
- Key subpopulations, such as BMSM, were well represented and demonstrate high effectiveness for CAB LA consistent with the overall results
- Data on drug levels and potential resistance in incident cases in both arms will contribute to our better understanding of the data
- HPTN 084 results in cisgender women are highly anticipated, more info expected by year end
- **NEXT STEPS:** working with the FDA and other regulatory agencies to prepare a file, anticipated submission in 2021

REACTION



HPTN 083 Study Demonstrates Superiority of Cabotegravir for the Prevention of HIV



The New York Times
A Shot to Protect Against H.I.V.

Glaxo HIV Study Shows Injection More Effective Than Daily Pills **Bloomberg**

GSK's long-acting injection beats Truvada in HIV prevention trial **REUTERS** **The New York Times**

Scientists at drug giant GSK tell of tears at major breakthrough on HIV treatment
EveningStandard.

Q&A



The person depicted in this photo is a model, for illustrative purposes only.